

Be a **persuasive** and
effective board member.

Learn to **respectfully**
share your point of view.

See the value of **diversity**
in decision-making.



Imagine board meetings where diverse opinions are shared and respected.

When basic **democratic board meeting etiquette** is understood, board members are more confident in their roles and able to debate issues respectfully. If meeting etiquette is misunderstood, unhealthy tactics can creep in, such as Groupthink or aggression. Overall board dysfunction poses a serious organizational risk to guard against with education.

Elected and appointed governance bodies have important public service roles and responsibilities with far-reaching impacts. Effective governance requires mastery of board/council meeting etiquette as an integral part of the decision-making process.

The **SAGE Governance Workshop**® is a board meeting simulation designed to give participants (and observers!) confident executive skills that are **easy to learn and apply** to any board governance setting. Workshop participants learn how respectful dialogue, healthy conflict and diverse opinions add value to the decision-making process.

SAGE Governance Evaluation Model®

The **SAGE Governance Evaluation Model**® measures the overall effectiveness of a governance board or municipal council using a scorecard measurement tool to identify areas of strength and areas needing improvement. The scorecard can be used for self-evaluation, however, objective, third-party governance evaluations by a SAGE Certified® evaluator are recommended.

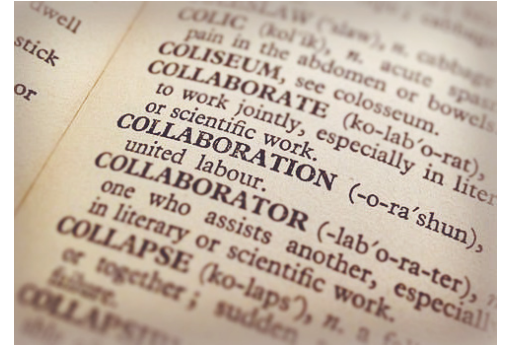
Periodic governance evaluations throughout a council/board term, are recommended to monitor trends and determine progress. A summary of the SAGE Evaluation can be shared with the public to demonstrate transparency, accountability and the board's ongoing commitment to strengthen their governance capacity.

Contact us to discuss how your organization could benefit from a SAGE Governance Evaluation.



Sage Analytics ICF Model ©

Municipalities with common boundaries are required to adopt **Intermunicipal Collaboration Frameworks (ICF)** and **Intermunicipal Development Plans (IDP)**. **Growth Management Board (GMB)** members may require an ICF for items not addressed in the growth plan. SAGE Analytics has expertise to help municipalities navigate this complex and evolving process.



INPUTS

- » Time
- » Funding
- » Local/Regional Meetings
- » Expertise
- » Current Agreements
- » Usage Statistics
- » Consultation data
- » Process Facilitation



ACTIONS

- » Identify Services
 - » Shared, or not
 - » Confirm Costs
- » Document Analysis
- » Collaboration Discussions
 - » Negotiate Framework
 - » Arbitrate Disputes



RESULTS

- » ICF and/or Growth Plan
- » IDP
- » Regional Awareness
- » Fiscal Strength
- » Responsible Growth
- » Confident Decision-making



“Leaders need good **information** and healthy **interactions** in their governance role and decision-making environment.”

— Shari-Anne Doolaege, MPA, Q.Arb, CLGM
President, Sage Analytics Inc.

KEY SERVICES

- » Governance Training
- » Governance Evaluation
- » Council Conduct
- » Municipal Collaboration
- » Service Reviews

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